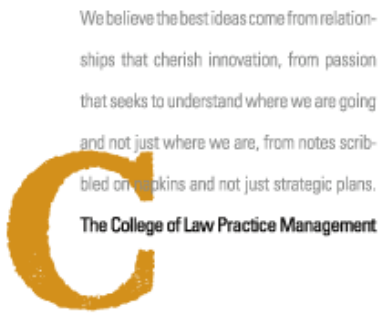


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August 2011

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### Fellow News

[Andy Adkins](#) has joined Steptoe & Johnson PLLC as Chief Information Officer.

[David Bilinsky](#) is now an adjunct professor at Simon Fraser University teaching an online graduate course in the Masters of Arts in Applied Legal Studies program.

[Silvia Coulter](#) is a Vice President and co-founder of Law Vision Group and leads the firm's client development practice.

[Robert Greene](#) received the New York State Bar Association's (NYSBA) 2011 Root-Stimson Award.

[Jack Hanley](#) is the first recipient of the Masters of Science in Legal Administration (MSLA) Robert B. Yegge Professorship at the DU Sturm College of Law.

[John Kirk](#) was presented with the "Spirit of ALA" Award from the Association of Legal Administrators.

[Chris Murray](#) has joined Jones Lang LaSalle Americas, Inc. as their Managing Director.

Greetings Fellows,

This has been a busy summer for the College. We have been preparing for what may be the best Futures Conference ever. Fellows [Ron Staudt](#) and [Dave Hambourger](#) are taking the lead in lining up talented speakers for the two-day event. The Annual Meeting and Futures Conference will be held at Chicago-Kent College of Law on [October 28-29](#). This year's Futures Conference will build on the last two years' programs with sessions on the provocatively titled subject: "[Challenging the Law Practice Model](#)".

I hope you are planning to attend. This year's Futures Conference will be open to non-Fellows, so be sure to encourage colleagues to attend.

One of the highlights of the Futures Conference is the opportunity to induct new Fellows into the College. We look forward to inducting 11 colleagues as Fellows in the College. Please see the list of new inductees in this newsletter.

The annual 2011 InnovAction awards will be given out at the Annual Meeting, as well. This year we saw a record number of entries and have selected three InnovAction Award Winners. We look forward to hearing from them at this year's awards ceremony. Thanks to those of you who participated in the informal survey we sent asking about what entry impressed you the most!

[Karen Rosen](#) has been busy working with [Joan](#) and [Mark Feldman](#) of Chicago-based Feldman Communications on a total makeover of the College website. The all new website is expected to launch before the Annual Meeting and Futures Conference. We will be updating the

Let us know if you have changed jobs, received an honor, written a book so we can include the information in the next e-newsletter.

### 2011 New Fellow Inductees

Please join us as we welcome the following colleagues as Fellows in the College this October.

**Mark Beese**, Leadership for Lawyers  
**E. Leigh Dance**, ELD International, Inc.  
**Carolyn Elefant**, Law Offices of Carolyn Elefant, P.C.

**Terri Pepper Gavulic**, Fisher & Phillips LLP  
**Sean Larkan**, Edge International  
**Jennifer Manton**, Loeb & Loeb  
**Kingsley Martin**, KIAC LLC  
**Steve Matthews**, Stem Legal  
**Gerry Riskin**, Edge International  
**Lorri Salyards**, CLM

**Pamela Woldow**, Edge International

### This & That

#### College Partners With InsideLegal

The College is partnering with InsideLegal to highlight Fellow's expertise and thought leadership in a series of mini-essays on topics important to global law practice management. Look for more information soon as we reach out to Fellows to participate.

The 34<sup>th</sup> annual educational conference of the International Legal Technology Association (ILTA) is fast approaching. **ILTA 2011: Rev-Elation** will be held August 21-25 at the beautiful Gaylord Opryland Resort and Conference Center in Nashville, Tennessee. Visit ILTA's conference website at <http://conference.iltanet.org/default.aspx> for details about the event.

#### Sustaining Fellows

The College recognizes and thanks our 2011 Sustaining Fellows for their on-going support of the College of Law Practice Management.

#### **Barrister's Circle (\$250 - \$499)**

Charles Coulter  
 Bill Gibson  
 Stephen Peterson  
 Lowell Rothschild

#### **Advocate (\$100 - \$249)**

Judy Anderson  
 Bill Bachman  
 James E. Brill  
 Maggie Callicrate  
 Philip Marcus Clark  
 Ron Friedmann  
 Ann Lee Gibson

Fellows Directory so please send us any updates you have.

The College continues to assist the Legal Services Corporation with site visits. Please read the interview with **Bob Denney** who participated in a site visit this past spring.

The College Trustees voted at their March meeting in Philadelphia to urge Congress to continue funding the work of LSC. One Congressional proposal would cut \$70 million from the LSC budget. All Fellows are urged to contact their members of Congress to support the funding of the Legal Services Corporation.

I look forward to seeing you in Chicago this October.

Bill

### COLPM and LSC: Recent New Jersey Quality Visit

Fellow Bob Denney participated in the most recent visit of the College's partnership with the Legal Services Corporation (LSC). Bob joined a team of five others in the Quality Visit to Legal Services of Northwest Jersey (LSNWJ), which is headquartered in Somerville and includes four other offices.

The team had been given a great deal of data and reports to study before they arrived and additional information was provided during the week-long visit. The team conducted more than 40 interviews of the program's management and staff, board members, lawyers who provide direct services to clients, judges and clients. Bob's primary role was to help assess management and finances. His interviews included discussions of management, finances, areas for improvement, office efficiency and the like. Bob was impressed with the suggestions that emerged.

Following the interviews, team members prepared notes of their own interviews, as well as conclusions and recommendations. Then, they met to combine their notes and ideas into a draft report for the LSC. LSC will review it and prepare a final version for the local office.

Bob observed that participating in such a visit was, "...like looking at a huge national law firm and the practice groups in one of its offices. The services that LSC provides are similar to a law firm's practice

Robert Greene  
 Jack Hanley  
 John Hellerman  
 Linda Klein  
 Patrick Lamb  
 Richard Levick  
 Bill Migneron  
 Roberta Montafia  
 Kenneth O'Brien  
 Richard Potter  
 Mark Robertson  
 Joel Rose  
 Robert Rubenstein  
 Cullen Smith

Please consider becoming a Sustaining Fellow. Your contribution is a tax-deductible donation to the College.

#### **THANK YOU TO OUR 2011 SPONSORS!**

The Futures Conference, Annual Meeting and InnovAction Awards would not be possible without the support of our sponsors:

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Legal Marketing Association

**THANK YOU!!**

groups.” He was impressed with the management of the practice and services, especially in light of the number of reports the local office must prepare for LSC as part of its accountability, as well as the 37 individual audited financial statements LSNWJ must prepare for its funding sources.

Bob said that this is one of the best parts of the College’s partnership with LSC - the opportunity to work with a diverse group of people, including management, staff and lawyers, who are completely dedicated to their work. “They are committed, sincere, enthusiastic people who do great work with limited resources,” Bob said.

“It was a wonderful week,” he continued, “and a very worthwhile experience. It was enlightening to understand more about this segment of the legal services marketplace. I encourage other Fellows to say ‘yes’ if you are asked to participate in one of these quality visits.”

#### **Meet the 2011 InnovAction Award Winners**

The College received a record number of entries for the 2011 InnovAction Awards and the judges ultimately selected three organizations to received the coveted InnovAction Award.

“We were thrilled with the number of quality entries we received under the new judging criteria, said InnovAction Chair, Jordan Furlong. “There are some ground breaking initiatives taking place in the industry today.”

Let’s meet our 2011 Winners:

**Berwin Leighton Paisner, LLP (BLP)** was selected for their Lawyers On Demand (LOD) initiative. LOD challenged the traditional models of legal service delivery and brought talented freelance lawyers to work directly with clients. LOD lawyers work at the client office or their home office but are nevertheless vetted and supported by BLP know-how resources, making the LOD service unique in the market.

**The University of Toronto Faculty of Law** was selected for its Internationally Trained Lawyers Program (ITLP). ITLP is a comprehensive 10-month program to help participants obtain their license and secure

full-time professional employment.

**The University of Miami School of Law** in partnership with five other law schools received an InnovAction Award for their LawWithoutWalls initiative. LawWithoutWalls is a part-virtual, collaborative academic model that unites students, faculty, practitioners, and entrepreneurs from around the world to innovate legal education and practice.

Please [click here](#) for more information about the 2011 InnovAction Award Winners. We look forward to learning more about these initiatives at the 2011 Futures Conference.



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